

WHERE THE
SMALLEST DETAILS
MAKE THE BIGGEST
DIFFERENCE.



the
baya 
company

details make a difference



ABOUT THE BAYA COMPANY

The Baya Company is one of Mumbai's premier new-generation real estate developers. We are at the forefront of a new brand of developers who are using design, technology and smart solutions to create homes that offer lifetime value.

We are inspired by the Baya, a weaver bird that meticulously and skilfully builds weather-proof and predator-proof nests. Our visual identity is formed out of two fresh green leaves uniting to create a bird.

What does this mean for you

At The Baya Company, we understand that your home is probably the most important purchase you'll ever make. Therefore, we build it with as much care as we'd build our own, to help you live a good life for years to come.

We believe in providing lifelong value through thoughtful planning, maximisation of utility and minimisation of maintenance costs. All of this gets reflected in homes that help you enjoy a higher standard of living, without increasing your cost of living.

KEY PEOPLE



Vilas Kharche
*Founder
& Managing Director*

Mr. Kharche, one of the most trusted figures in the real estate world, specialises in redevelopment projects. He has been instrumental in formulating key industry policies and the creation of over 1,00,000 affordable housing units at strategic locations.

Mr. Kharche has over 25 years of experience and has held senior positions with the Brihanmumbai Municipal Corporation (BMC), the Thane Municipal Corporation and the Slum Rehabilitation Authority (SRA). He has also provided strategic advisory services to reputed Mumbai developers, Mumbai Metro Rail Corporation and more.

He has an MBA in Real Estate & Construction from Reading University, UK, and a B.E. Civil Engineering Degree from Shivaji University, Maharashtra. As a hands-on person, he strongly believes that the promoters of the company should be thoroughly involved in the execution of a real estate project.



Anil Deshmukh
Partner

Mr. Anil Deshmukh heads the all-important role of identifying opportunities and new areas of growth, backed by his holistic understanding of market dynamics and construction. As a multi-tasker, he also supervises the group's operational and construction activities across the state.

A renowned specialist in infrastructure development, he has over two decades of hands-on experience in heading and managing medium to large-scale real estate and infrastructure projects across the nation.



Rohit Kharche
Director

Mr. Rohit Kharche heads the crucial departments of construction and infrastructure and concurrently manages the execution of several projects by providing strategic expertise on matters of critical importance.

He is also responsible for formulating solutions on all technical matters ranging from appropriate sequencing of work processes, to optimum usage of materials, manpower and equipment. In addition, he leads, develops and implements new-age marketing and sales strategies, and also drives the company's publications, online presence and editorial design.

Mr. Kharche's interest in legal matters and redevelopment policy also enables him to expand, modify and improve the organisation's procedures, standards and policies. In addition to being a certified Commercial Pilot, armed with a degree in Civil Engineering from Purdue University, USA, Mr. Kharche also has a Masters in Economics.

OUR COMPLETED PROJECTS



the
baya
grove 
Wadala

A stylish boutique residential tower with optimum space utilisation, located in the heart of Wadala.

the
baya
park 
Dadar



A landmark address of Dadar West, South Mumbai with ultra-spacious apartments and a luxurious lifestyle.



the
baya 
goldspot
Andheri

This well-planned project with spacious homes and contemporary architecture, is located just 5 minutes from the airport.

the
baya 
MMRDA
project
Kanjurmarg



1189 rehabilitation units constructed for MMRDA to house people affected by infrastructure projects.

OUR ONGOING PROJECTS



the
baya 
junction
Chembur

Located at the junction of lifestyle and convenience, it is just minutes from Eastern Freeway, Eastern Express Highway and Chembur & Ghatkopar railway stations. Effectively cutting down commuting time for good.

the
baya 
victoria
Byculla



A lifestyle address in South Mumbai, Byculla offering sweeping views of Mahalaxmi Racecourse and the Arabian Sea. This breezy tower is also just a minute away from the Byculla (W) railway station.

The project has been registered via MahaRERA registration number: P51800015307 and is available on the website <https://maharera.mahaonline.gov.in> under registered projects.

The project has been registered via MahaRERA registration number: P51900013240 and is available on the website <https://maharera.mahaonline.gov.in> under registered projects.

THE BAYA APP.

At The Baya Company, we truly go into details that make a difference. The new Baya App is a testimony to the same.

We understand that buying a home is one of the most priceless investments you can make. That's why we are empowering our customers to track it with ease. The Baya App will allow users to get notifications on construction updates, check project-related documents, view payment schedules, and even make payments, directly through the app.

Furthermore, they can even schedule a site visit or know more about our other projects with just a few taps on their smartphone.

The Baya experience continues even after the buyers have moved in, since they can use the app to raise maintenance requests and stay connected with us.

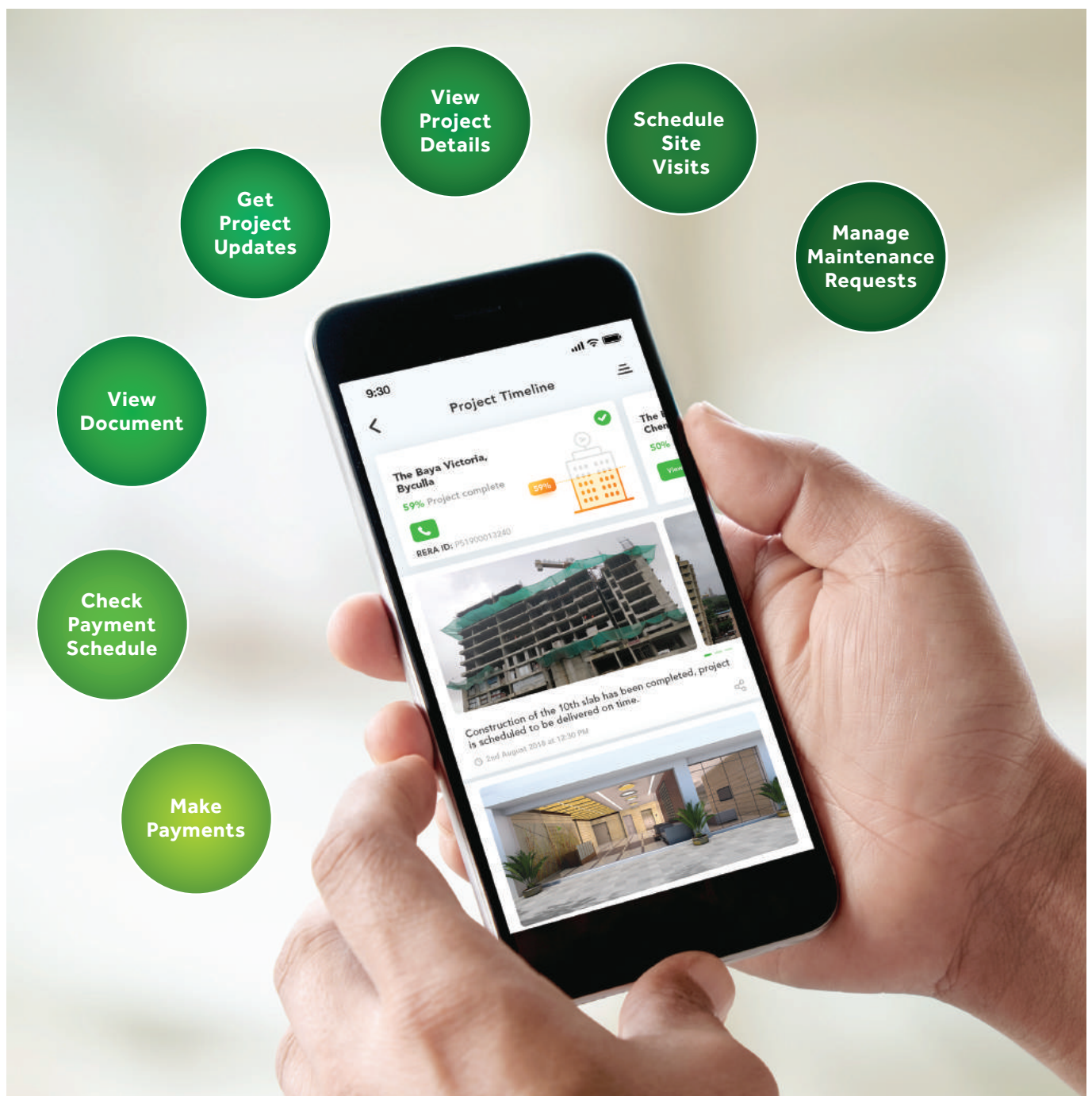
In other words, this seamless and hassle-free experience continues from booking to possession and beyond.



thebayacompany.com/ios



thebayacompany.com/playstore





Actual image of The Baya Park entrance lobby at Dadar (W)

the
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Corporate Address:

**203-204, 2nd Floor, Orbit Plaza, New Prabhadevi Road,
Prabhadevi, Mumbai 400 025**

Call: 1800 313 7171

Email: sales@thebayacompany.com

www.thebayacompany.com